



2008 Lending Activity

and \$ Active Portfolio

189 active accounts
 Totaling \$5,631,299

32 of the 189 are SFRLF
 Totaling \$547,138

and \$ New Financing

74 financing products
 Totaling \$3,234,306¹

13 of the 74 are SFRLF
 Totaling \$394,715

Financing by Size

>= \$100,000	6
\$50,000 - \$99,999	14
\$25,000 - \$49,999	18
\$10,000 - \$24,999	29
< \$10,000	7

Products by Type

LOCs	24
Term loans	50

Products by City

Albuquerque	41
Santa Fe	14
Other	16

By Business type

Start ups	15
Totaling \$	1,048,586
Existing	59
Totaling \$	2,185,720

By Nature of Business

Chile processing plant	1	\$750,000
Assisted living facility	1	\$125,603
Art/Design gallery	3	\$ 34,715
Publications	3	\$ 165,000
Custom Furniture	1	\$ 5,000
Restaurant/Food	6	\$303,565
Retail	4	\$ 122,000
Health & Beauty	5	\$247,500
Services		
Printing		
Event planning		
Pet boarding		
Packing & shipping		
Tutoring		
Bicycle taxi		
Tailor		
Florist		
Aviation consulting	9	\$167,500
School Bus	3	\$ 202,701
Hauling	14	\$391,871
Construction/Auto	7	\$144,851
Nonprofits	13	\$570,000

Jobs Stats on Products

Jobs Created	102.5
Jobs Preserved	419

Customer Demographics

Customers served	52
Nonprofits	13
Individuals	51
Female	25 (11 minority)
Male	26 (22 minority)
Hispanic	26
Native American	4
Asian	1
White	19
Other	1

By Customer type

Former customers	23
'08 new customers	41

Total Amt. Paid Down

Dec. 31	\$2,497,793
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Loans since Inception

868 totaling \$28,030,396

Jobs Stats since Inception

Jobs Created	853.5
Jobs Preserved	3572

Includes City of Santa Fe Portfolio.